Introduction to Modern Data
Analysis PART 2B


## Outline For Analysis

Machine Learning vs Statistics vs Business Intelligence vs ...
Business Intelligence

- Data Analytics
- Comparison
- Relationships


## Statistics

- A tools discussion
- Modern Statistics Controversies and Conversations
- Some Relevant Statistical Concepts and Techniques

Machine Learning/AI

- A quick tools discussion
- Relevant Techniques Overview
- Supervised, Unsupervised, Reinforcement
- Text Mining


## BI vs ML/AI vs STATISTICS/DS vs OTHER

## Business Intelligence

- Idea has been around for a while but term was popularized by Dresden (1989). Think data warehouses + data reports.
- Uses whatever tools and techniques come in handy to provide an understanding of (business) operations (past, present, future)


## Artificial Intelligence/Machine Learning

- Research project that tries to create autonomous intelligent machines that's the end goal.
- Machine learning is a type of artificial intelligence that originally focused on finding ways for machines gathering sensor data to learn from this sensor data


## Statistics (Data Science?)

- The study and theory of using data to generate information and knowledge
- Typically a focus on inference from a sample of data to a population
- Data Science is maybe just applied statistics?

Other Analysis Techniques: simulations, network analysis, mathematical models
Parallel evolution of techniques across these disciplines!

## ML and <br> Statistics Different Approaches

## Practically speaking:

- Machine learning:
- is about the output. For example, many ML techniques focus on prediction, so in these cases the output is a specific prediction.
- is typically not explanation focused. The attitude is: If it works it works!
- Underlying mechanisms of both the ML model and the system itself are irrelevant
- Statistics:
- Is about understanding relationships and patterns in data
- Isn't directly explanation focused, in terms of mechanics, but can shed light on connections and say "focus here"
- Makes a serious attempt to be rigorous - wants to be a source of true information and knowledge, and quantify level of certainty

In reality, these days people typically combine both approaches.

## Business/Organization Intelligence




## Data Analytics

- Data analytics is sometimes used as an umbrella term for analysis in a business intelligence context.
- Importantly, this particular umbrella includes analysis focusing on:
- Raw values - comparisons, part whole relationships
- Summaries and roll ups
- Measures and Metrics
- With BI the process of inference is often less formal or structured - often driven or supported by data visualization
- Caution required, but not necessarily bad, when scope is kept in mind
- Still evidence-based, data-driven!



## Desktop Data Analysis

- Business Intelligence needs are pushing the development of desktop data analysis tools and pipelines:
- PowerBI
- Tableau
- Democratization of data + increase in data/digital literacy
- This is likely going to push organizations forward as well
- Not necessarily a substitute for 'industrial' or 'professional' data pipelines


## BI Gateway to AI/ML

- To some extent getting a solid professional/industrial BI pipeline up and running is a major stepping stone in an organization
- BUT - the data architecture and tools you need for $\mathrm{Al} / \mathrm{ML} / \mathrm{DS}$ analysis may not be the same as those for BI
- You will MAY need to redesign some parts of your BI pipeline to support AI/ML/DS
- In particular - your database architecture: Data Lakes vs DataMart vs NoSQL



## Data Analytics

Analysis in a Business Context

## simple patterns = simple analysis

(and that's okay!)


Analysis: Comparison

Spending Last Year and This Year
$\$ 35,000.00$


$\$ 35,000.00$


Spending Last Year and This Year
$\$ 35,000.00$


Percentage Over Budget This Year


Data Collection Data Storage



## Analysis of Relationships



Percentage Over Budget (average)

Adding a Trendline


Percentage Over Budget (average)

Adding a Better Trendline


## How To Quantify Trendline Fit?

- We could use something called the Mean Absolute Error (MAE)*:
- Determine the distance of the points to the line.
- Take the absolute values
- Add them up and take the average (divide by number of points)
- This give a measure of how well the model fits
- (Hint: Just use some R code, which will do this sort of thing for you automatically!)

*There are more sophisticated strategies for measuring fit, but this as a starting point.


## Can we prove which is the better trendline?



MAE $=5.25$

Percentage Over Budget (average)


MAE $=0.56$


## Consider A Categorical Hypothesis

- Suppose we have the following hypothesis:
- Across all departments, there is the same percentage of managers and nonmanagers
- Within any department, this percentage is $20 \%$ managers and $80 \%$ nonmanagers
- (Maybe we want to take this even further and say this is what the breakdown should be like...)


|  |  | Corporate <br> Services |  |
| :--- | ---: | ---: | ---: |
| Operations | Sales | $20 \%$ |  |
| Managers | $20 \%$ | $20 \%$ | $20 \%$ |
| Non- |  |  |  |
| Managers | $80 \%$ | $80 \%$ | $80 \%$ |



|  |  |  | Corporate <br> Services |  |  |
| :--- | ---: | ---: | :--- | :--- | :--- |
| Operations | Sales |  |  |  |  |
| Managers | 8 | 3 | 14 | 27 |  |
| Non- |  |  |  |  |  |
| Managers | 32 | 12 | 56 | 108 |  |
|  | 40 | 15 | 70 | 135 |  |



|  | Operations | Sales | Corporate Services | Total |
| :---: | :---: | :---: | :---: | :---: |
| Managers | 20\% | 20\% | 20\% | 20\% |
| Non-Managers | 80\% | 80\% | 80\% | 80\% |


|  | Operations | Sales | Corporate Services | Total |
| :---: | :---: | :---: | :---: | :---: |
| Managers | 20\% | 88\% | 14\% | 30\% |
| Non-Managers | 80\% | 12\% | 86\% | 70\% |

Results: Anticipated vs Actual

